



Territory Manager

The Company:

The HARDI Brand has been in Australia for nearly fifty years. During this time it has become the brand of choice for many Australian primary producers.

The Role:

With responsibility for sales and support to HARDI customers in **Queensland and Northern NSW**, the role reports directly to our Adelaide based National Sales Manager.

The Requirements:

Person Description: *A Uniquely Driven and Adaptable Individual who is 100% outcome focussed*

- A high achiever, comfortable with high expectations
- A commitment to customer satisfaction
- Personal circumstances that permit frequent periods away from home
- The ability to work constructively within a team environment
- Resilient, determined and resourceful
- Practical, engaging and articulate
- Highly developed coping mechanisms
- An ability to identify a “new way” when confronted by barriers
- Resides in South West Queensland or North West NSW

The Challenges:

- Help guide an established brand through a period of significant change in the way it markets, sells and engages with its customers

The Rewards:

- Become a valued member of a close knit, achievement focussed team
- Un-capped earning potential (*top salary plus performance rewards, fully maintained company vehicle*)
- Part of a genuinely global business with international career opportunities for high achievers
- A hugely satisfying role with lots of variety

Applications:

If you consider yourself to be the best **Territory Manager** in the agricultural equipment sector, please send your resume email to jobs@hardi-aus.com.

NOTE: Applicants **MUST** be eligible to live and work in Australia. Applicants requiring sponsorship for residency will **NOT** be considered.

Previous Applicants need not reapply.

HARDI Australia is committed to gender balance within the workplace